



**GOVERNMENT, DEFENSE,
AND INTELLIGENCE**

Meet the Mission

Enabling a data-driven government
for a safer, stronger, and more
prosperous future



Government, defense, and intelligence

Government agencies of all types must address increasingly complex geopolitical scenarios and threats while simultaneously aiming for maximum efficiency to deliver on their respective missions and services. As these agencies pivot to cloud-based technology solutions with the ultimate goal of becoming data-driven organizations, they're also managing legacy on-premises technology investments as well as personnel recruiting and retainment pressures.

Key imperatives for federal government

- 1 Embrace data-driven outcomes
- 2 Modernize legacy technology/accelerate cloud adoption
- 3 Embed AI across agencies to improve decision-making and services
- 4 Defeat internal and external cybersecurity threats while meeting government compliance requirements
- 5 Improve agency business operations with cloud HR and financial tools

Forces shaping federal government

INDUSTRY CHALLENGES

Disconnected IT systems and fragmented data

Government agencies often have fragmented data distributed across disparate systems that consume storage, create capacity risk, and are locked away in silos, limiting access to valuable insights.

Agency insights and analysis paralysis

Numerous data stores and applications make it difficult to create rapid insights and to take meaningful action.

Security threats and compliance

Insufficient resources or infrastructure hinder Agency CISOs from identifying risk and providing the security, access, and control required as a public entity while also confronting increasing external threats.

Existing agency inefficiencies

Agencies must improve efficiency and speed through technology modernization.

Legacy HR and financials

Government agencies face challenges hiring and skilling the right workers. Agency financials must be done properly to ensure a clean audit. Cumbersome legacy systems can obstruct these efforts.

VISION OF SUCCESS

Click on a section to learn more.



1: Become a data-driven organization

Gain greater control over agency data with a single platform that helps collect, curate, and manage all transactional, warehouse, analytical, and AI/ML assets.

Recommended actions:

- Define your data-driven mission and what you're trying to achieve
- Take inventory of data stores and data sources across your organization
- Define your mission requirements and identify access gaps to data
- Assess technology and tools environment, determine any gaps that might block success

How to get started:

- Identify core team of mission stakeholders and leadership to agree on outcomes
- Identify key data owners across the organization (e.g., chief data officer; data architects, mission owners)
- Understand where data is exactly (in cloud, on-premises, edge, etc.) and why it might not get to the right stakeholder at the right time in the format they require
- Plot missing data pipelines, and identify in-house resources, vendors, or CSPs to address missing capabilities
- Begin plan implementation

Oracle capabilities enabling strategic mission goals



2: Modernize legacy technology to cloud

Thoughtfully initiate your agency's move to the cloud by developing a holistic, resilient strategy to define and prioritize mission workloads and portfolio assessment.

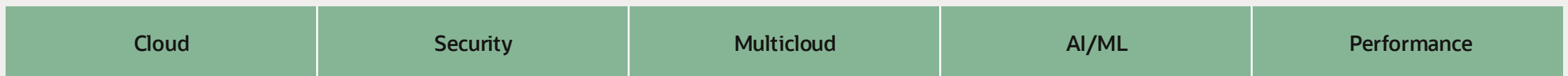
Recommended actions:

- Assess on-premises workload portfolio
- Identify and classify workloads—from web apps to mission applications
- Create strategy to define which applications should easily migrate to the cloud
- Initiate cloud migration of priority applications

How to get started:

- Cloud architects or CSPs can offer guidance to define which applications to target first to move to the cloud
- Identify and assess applications by types—business function, technical architecture, and other similar attributes
- Once your agency segments these types of applications—web applications, for example—target and execute on migration
- Begin moving applications to the cloud
- Review lessons learned, identify gaps, and create a roadmap for the next migration wave of applications

Oracle capabilities enabling strategic mission goals



3: Stay secure and compliant

Develop a government-compliant zero trust architecture to help obtain high levels of cybersecurity.

Recommended actions:

- Evaluate current security landscape
- Identify risks
- Determine specific solutions to mitigate risks
- Implement identified solutions and best practices
- Test and reevaluate security posture regularly

How to get started:

- Identify security team to begin documentation and understand existing infrastructure and architecture
- Identify potential vulnerabilities and shortcomings in existing architecture
- Plan a strategy to mitigate existing and potential vulnerabilities
- Articulate plan to all stakeholders, including agency leadership, to gain plan buy-in and authorization
- Implement proposed changes to increase security posture

Oracle capabilities enabling strategic mission goals



4: Enable AI across agencies for better decision-making

Harness the power to manage and analyze existing and new data via AI-generated insights to better meet mission-critical requirements.

Recommended actions:

- Define your pain points that AI might address
- Identify specific areas where AI can offer significant value
- Determine AI strategy that aligns with agency objectives and mission
- Identify internal/external key stakeholders who understand AI
- Assess technology requirements to implement AI—understand your infrastructure and network speeds

How to get started:

- Understand why you want to implement artificial intelligence and what it can help you achieve
- Coordinate with stakeholders to identify key, specific areas where AI could improve processes and outcomes
- Assess vendor and CSPs that can help establish AI workflows by expanding existing technology environments (e.g., hybrid cloud)
- Test and evaluate AI system alignment with agency objectives
- Plan for continuous monitoring once deployed

Oracle capabilities enabling strategic mission goals



5: Improve business operations

Attract and retain the best employees, enabled by modern tools and experiences, while meeting or exceeding governmental financial requirements, audits, and compliance regulations.

Recommended actions:

- Use agentic AI to automate routine tasks
- Optimize resources for the biggest impact
- Understand your agency's position on achieving a clean audit opinion
- Review current business processes to identify what you can automate and streamline for cost-efficiencies
- Manage capital projects more effectively

How to get started:

- Ensure your mission-first approach identifies all stakeholders
- Evaluate current tools and determine cloud strategy
- Explore GenAI to improve workflows and processes
- Ensure you are aligned with agency priorities to meet auditability and compliance requirements
- Create a risk management plan

Oracle capabilities enabling strategic mission goals



Questions for agency leadership

Connected systems

Does your organization struggle locating, integrating, and securely sharing data in every form across multiple platforms or organizations?

Security

Does your agency understand how to implement a zero trust security architecture while also addressing government security compliance procedures?

AI

Are you able to leverage the latest advances in AI to drive agency performance while deriving fast, accurate insights across your applications and data?

Mission operations

Are you able to effectively recruit from today's employee pool and provide a streamlined, modern experience?

Once personnel is recruited, can you ensure your agency has the latest talent-management processes in place?

Do you understand how your agency will achieve a clean audit opinion?



Meet the mission

A history of service

48

Years working closely with federal government agencies, starting with the Intelligence Community

100+

Federal organizations that work with Oracle across DoD, the IC, and federal civilian agencies

Our footprint

100's

Of Oracle Cloud Services are accredited by the US government for IaaS, PaaS, and SaaS

Regions

Government regions accredited for FedRAMP, DoD, and intelligence across unclassified, Secret, and Top Secret

15 of 15

US federal Cabinet agencies rely on Oracle technology

Capacity

30 megawatts of active data center capacity; 3,750 racks across 150,000 square feet of secure, dedicated space

Why defense and intelligence agencies choose Oracle



Trusted for 45+ Years

We started with the US government as our first customer. Today, 1,000+ public sector organizations and 100% of federal Cabinet agencies build, modernize, and innovate with Oracle.

Our roots run deep when it comes to managing your most mission-critical data. And now, as the world's largest database company, we're bringing you the latest AI innovations to help you leverage that data and gain an incredible data advantage.



Committed to Cloud Innovation

There's a reason why Oracle is the fastest-growing cloud. Our infrastructure was designed using breakthrough technologies instead of outdated architecture.

This means that you get a better-engineered cloud with the best price-performance ratio, more flexibility, and improved predictability—so you can do more with less.



Secure by Design

As part of our multilayered security strategy, our security practices and procedures complement one another with internal controls, governance, and oversight.

Safely use your own data for anything from securing command at the tactical edge to turning satellite imagery into actionable intelligence.

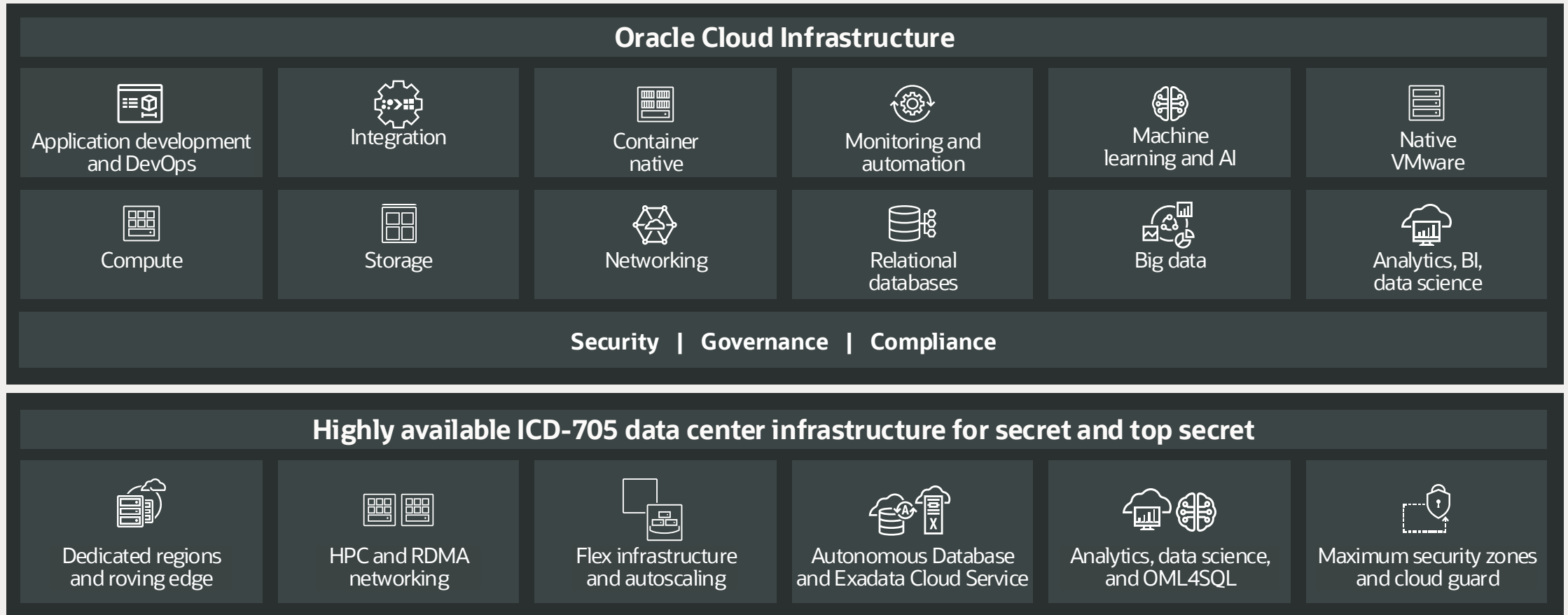


Embedded AI

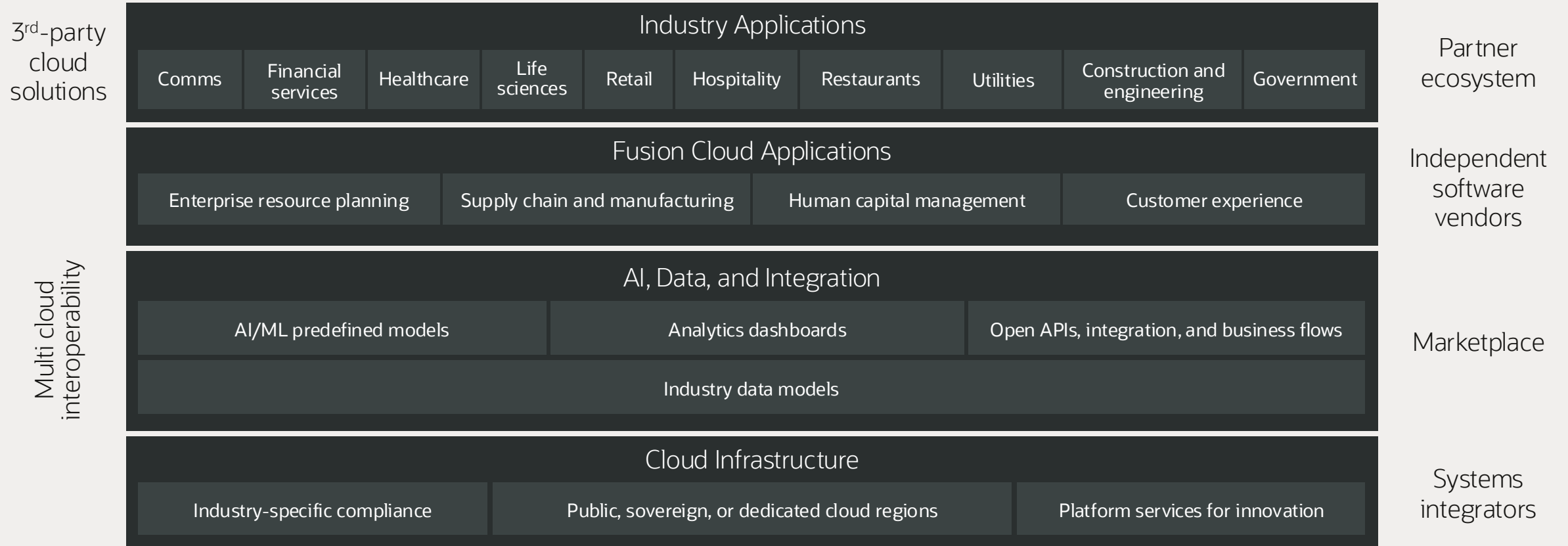
Oracle leverages its deep history in data and applications to offer a differentiated and full AI stack to help defense and intelligence organizations quickly meet the mission. Agencies can implement AI services that use large language models so that AI is integrated into new and existing applications.

With classic and generative AI embedded in Oracle Fusion Cloud Applications, agencies can instantly access AI outcomes wherever they're needed.

Core services – FedRAMP+, secret, and top secret



Oracle solutions for every industry



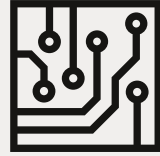
Why Oracle?



Complete Suite

Best-of-breed apps designed and built based on customer needs—with AI throughout.

Industry-specific apps, finance, HR, supply chain, manufacturing, marketing, sales, service, and analytics built to work together.



Best Cloud Technology

Next-generation Oracle Cloud Infrastructure (OCI) with the performance, security, and availability to run your mission-critical operations.

Cloud regions worldwide for commercial and government needs.



Award-Winning Design

Award-winning consumer-grade+ user experience built with Redwood Design System.

The same tools for all developers to easily personalize, extend, and build applications.

Self-learning and self-improving applications.



Committed to Your Success

Oracle Customer Success Services helps you maximize your cloud investment with proactive support, expert guidance, and comprehensive tools and best practices.

Committed to your success

Oracle Cloud Success Navigator: An interactive digital platform to help guide you



Get your bearings

Understand what's possible with your cloud solution using preconfigured starter environments to support your design decisions.



Chart a proven course

Access Oracle expertise, reference Oracle Modern Best Practice, and use Cloud Quality Standards to inform your implementation approach.



Find value at every turn

Get more from your quarterly releases using AI assistance and preview environments to experience and adopt the latest features that matter to you.



Blaze new trails

Build your own cloud roadmap based on your organization's goals keeping you focused on the capability you need for today and the road ahead.

The screenshot shows the Oracle Cloud Success Navigator dashboard for user Emily. The dashboard is titled "Welcome to Navigator, Emily" and features several key sections:

- Recommended actions:** A list of tasks to complete, including "Review and set up your production profile", "Manage team members", "Manage programs and projects", and "Build feature roadmaps". Each action has a "Complete" button.
- My Team:** A section for managing team members, showing a list of team members with their names and roles (e.g., Abhieshek Srinivas, Oracle | Architect).
- Upcoming Events:** A calendar view showing upcoming events, such as "HCM - Let's Talk Tech: Personalizing HCM Redwood Pages Using VB Studio #1 - Key Concepts (Part I)".
- Innovate:** A section for personalized recommendations and adoption management.
- Adoption insights and tailored recommendations:** A section with two donut charts:
 - Production Profile:** A donut chart showing "6 products in use". The legend indicates: Not in Use (dark teal), Implemented (orange), and Implementing (light teal).
 - Your latest features:** A donut chart showing "All Features (2227)". The legend indicates: ERP (339), HCM (1152), and SCM (7...).



Extensive partner ecosystem

+20,000
Partners and ISVs

 **accenture**

Deloitte.

 **KPMG**

 **pwc**

 **cohere**

 **Palantir**

 **Red Hat**

 **THOMSON REUTERS®**

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aws

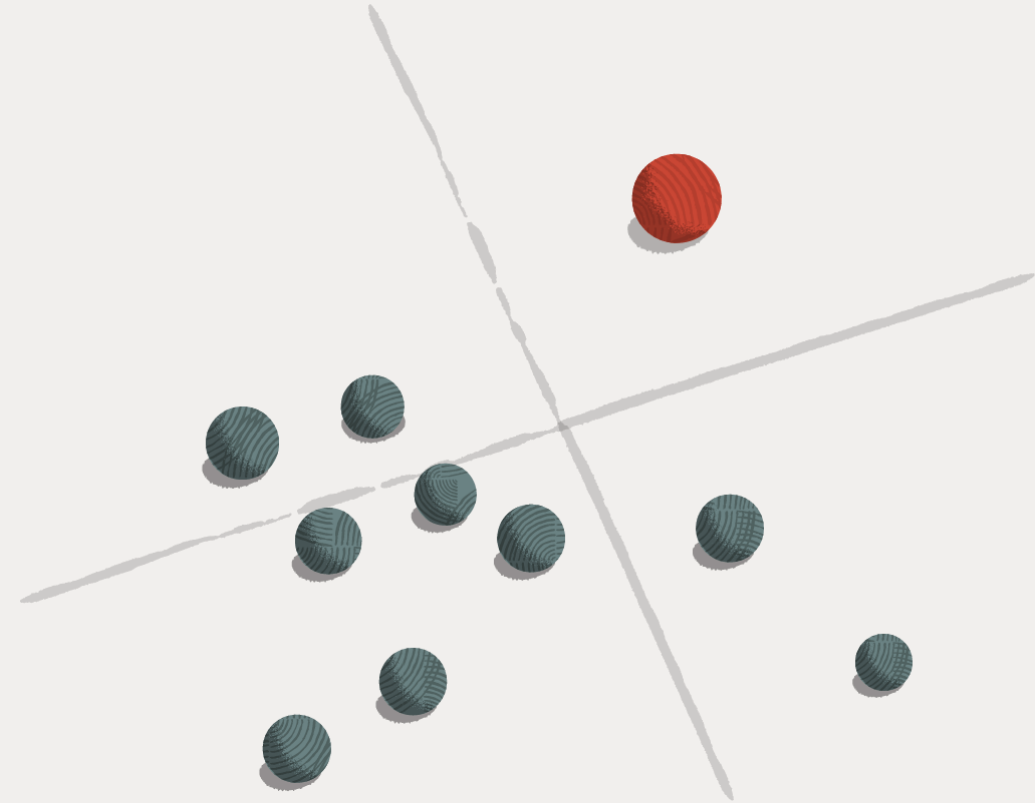

 **Google Cloud**

 **Azure**

 **NVIDIA.**

Consistently recognized leader in industry analyst reports

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Thank you



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